Message Text

UNCLASSIFIED

PAGE 01 TUNIS 09087 301051Z ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 PASS-00 /018 W

-----301123Z 030320 /12

R 301026Z DEC 76 FM AMEMBASSY TUNIS TO SECSTATE WASHDC 5349

UNCLAS TUNIS 9087

E.O. 11652: N/A TAGS: BEXP, TS

SUBJ: BUSINESS ASSISTANCE

TO: ULRICH SCHLEGEL MEYRICK SCALE MFG. CO.

PASSAIC,N.J. TEL: 201-779-0697 CABLE: WEIGHTON

- 1. EMBASSY HAS BEEN APPROACHED BY PENARROYA-TUNISIE REQUESTING ASSISTANCE TO CLARIFY A MISUNDERSTANDING THAT AROSE BETWEEN THEMSELVES AND YOUR FIRM OVER THE SALE OF EQUIPMENT.
- 2. APPARENTLY, PENNAROYA DID NOT READ YOUR PROFORMA CAREFULLY AND THEREFORE CONFUSED FAS WITH CIF. NOW THEY REALIZE THEIR ERROR BUT IN THE MEANTIME, THE IMPORT LICENSE HAS EXPIRED AND THE TUNISIAN BANK UNION BANCAIRE POUR LE COMMERCE ET L'INDUSTRIE (UBCI) HAS RETURNED THE DOCUMENTS TO YOUR BANK IN NEW JERSEY.
- 3. PENARROYA REQUESTS THAT YOU SEND THEM NEW FINAL INVOICES, THIS TIME FOB NEW YORK, AND THEY WILL PAY THE FREIGHT HERE. ALSO REQUEST YOUR BANK TO SEND THE DOCUMENTS TO UBCI FOR PAYMENT. UNCLASSIFIED

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4. WE HOPE THAT THE PROBLEM WILL BE THUS SOLVED TO THE SATISFACTION OF BOTH OF YOUR FIRMS. IF WE CAN BE OF FURTHER SERVICE, PLEASE DO NOT HESITATE TO LET US KNOW. REGARDS, MARSHALL CASSE, COMMERCIAL OFFICER.

AMERICAN EMBASSY
TUNIS, TUNISIA
MULCAHY

NOTE BY OC/T: PASSED ABOVE ADDEE.

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Message Attributes

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TAGS: BEXP, TS
To: STATE

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